

## 線上Q&A說明

- 會議將於 [7/29 15:00](#) 準時開始
- 與會者可於線上進行提問
- 提問前請先輸入您所屬的代表機構及姓名
- 如無法線上提問，請聯絡技術團隊  
(02)8797-2088 # 5072

## Instructions of online Q&A

- The meeting will start [at 15:00, July 29](#)
- Participants may raise your questions via textbox  
Please identify your name and company before asking questions
- Please contact us should you encounter any technical issues:  
(02)8797-2088 # 5072





# Delta Electronics, Inc. 2Q 2022 Results

台達電子2022年第二季財報法人說明會

29 July 2022



- **The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**  
本簡報財務數字係根據國際財務報導準則編製
- **Cumulative consolidated numbers were reviewed by CPA**  
合併數字經會計師核閱

# 2Q 2022 Financial Results

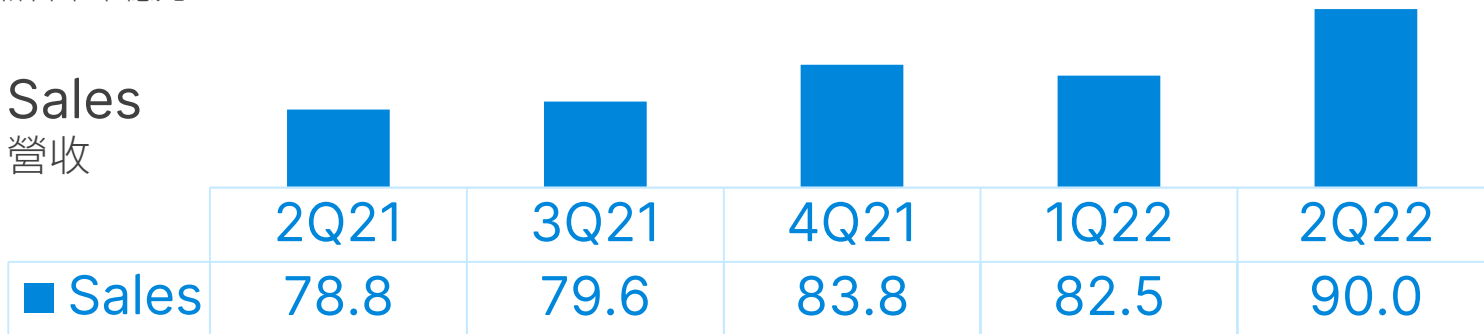
2022年第二季結算數字

# Sales Revenues & Gross Profits

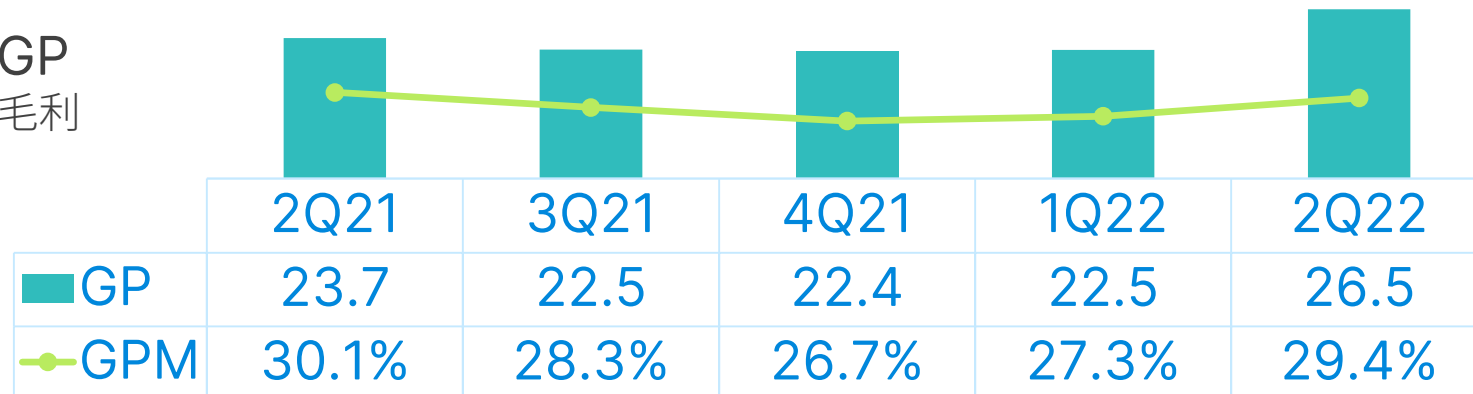
## 合併營收及毛利

NT\$ billion  
新台幣十億元

Sales  
營收



GP  
毛利



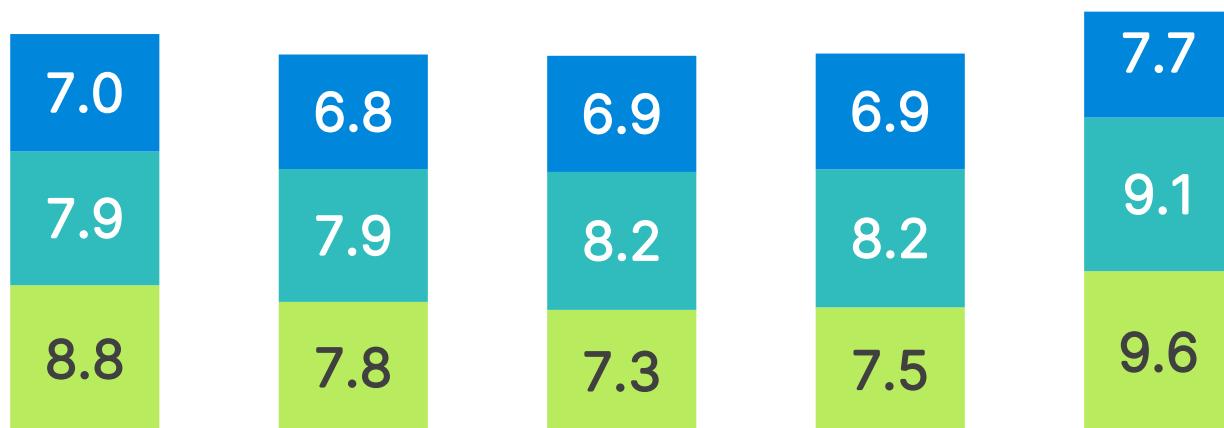
|             | Y/Y<br>年對年  | Q/Q<br>季對季  |
|-------------|-------------|-------------|
| Sales<br>營收 | <b>+14%</b> | <b>+9%</b>  |
| GP<br>毛利    | <b>+12%</b> | <b>+18%</b> |

# Operating Profits & Expenses

## 營業淨利及費用

NT\$ billion  
新台幣十億元

- R&D
- SG&A
- OP



(% of sales)

|      | 2Q21  | 3Q21  | 4Q21  | 1Q22  | 2Q22  |
|------|-------|-------|-------|-------|-------|
| R&D  | 8.8%  | 8.6%  | 8.2%  | 8.3%  | 8.5%  |
| SG&A | 10.1% | 9.9%  | 9.8%  | 9.9%  | 10.1% |
| OPEX | 18.9% | 18.5% | 18.0% | 18.3% | 18.7% |
| OPM  | 11.1% | 9.8%  | 8.7%  | 9.0%  | 10.7% |

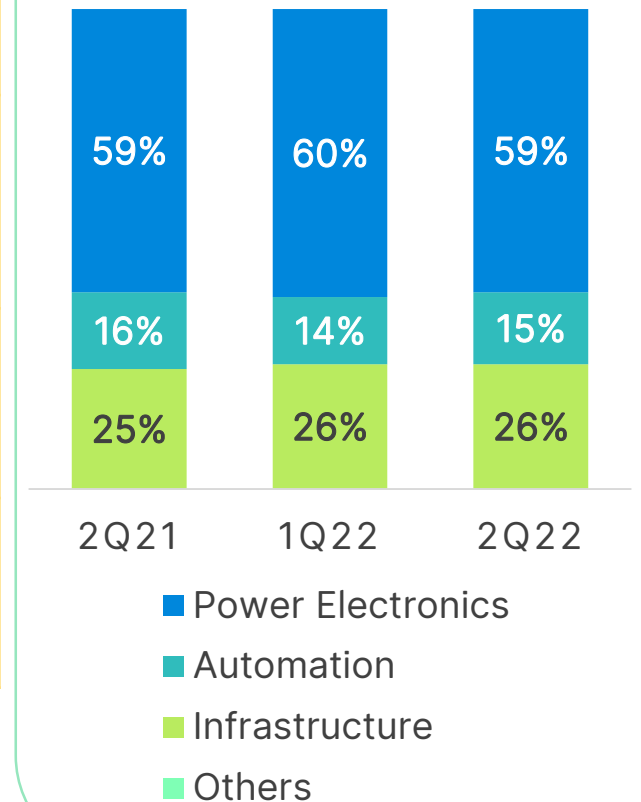
|               | Y/Y<br>年對年 | Q/Q<br>季對季 |
|---------------|------------|------------|
| R&D<br>研發費用   | +10%       | +12%       |
| SG&A<br>銷管費用  | +15%       | +12%       |
| OPEX<br>總營業費用 | +13%       | +12%       |
| OP<br>營業淨利    | +10%       | +29%       |

# Performance by Segment

## 主要部門表現

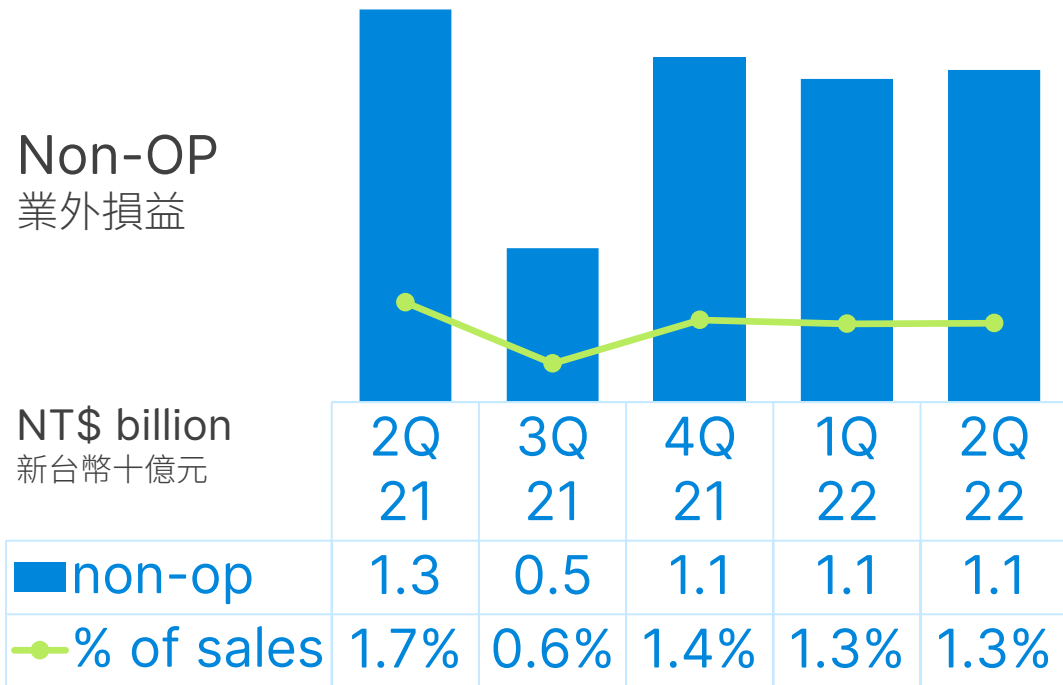
| NT\$ million<br>新台幣百萬元      | Sales  | Y/Y  | Q/Q  | Profits | Y/Y  | Q/Q  |
|-----------------------------|--------|------|------|---------|------|------|
| Power Electronics<br>電源及零組件 | 52,948 | +13% | +8%  | 7,068   | +29% | +27% |
| Automation<br>自動化           | 13,186 | +7%  | +12% | 982     | -44% | +51% |
| Infrastructure<br>基礎設施      | 23,677 | +21% | +11% | 1,605   | +4%  | +28% |

### Sales% 營收佔比



# Non-operating Profits

業外損益



| NT\$ million<br>新台幣百萬元                   | 2Q21  | 1Q22  | 2Q22  |
|--|-------|-------|-------|
| Gain on disposal of investment<br>處分投資損益 | 90    | 0     | 0     |
| Interest income<br>利息收益                  | 41    | 18    | (10)  |
| FX income<br>匯兌損益                        | 316   | 312   | 569   |
| Others<br>其他                             | 854   | 740   | 618   |
| Total<br>合計                              | 1,301 | 1,070 | 1,177 |

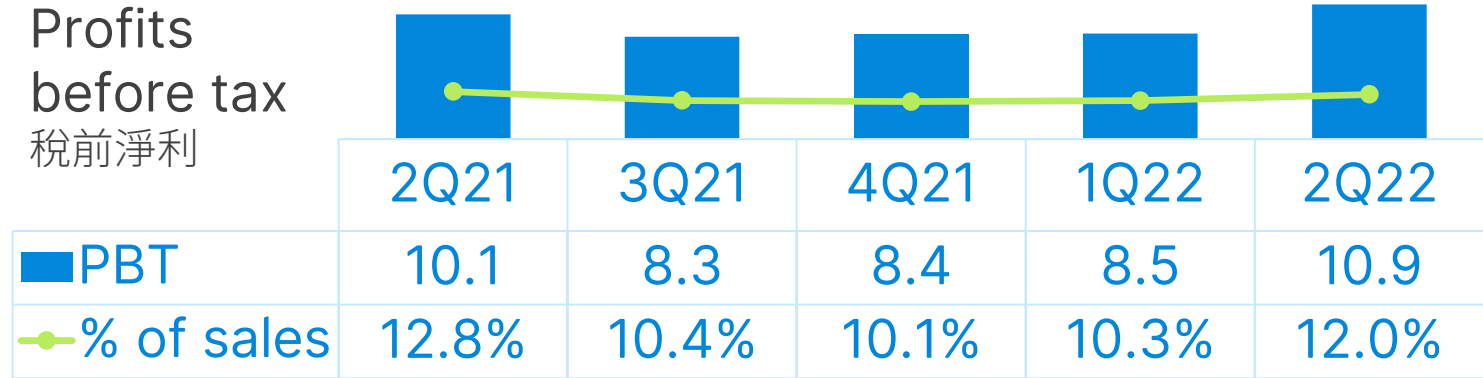


# Profits before Tax v.s EBITDA

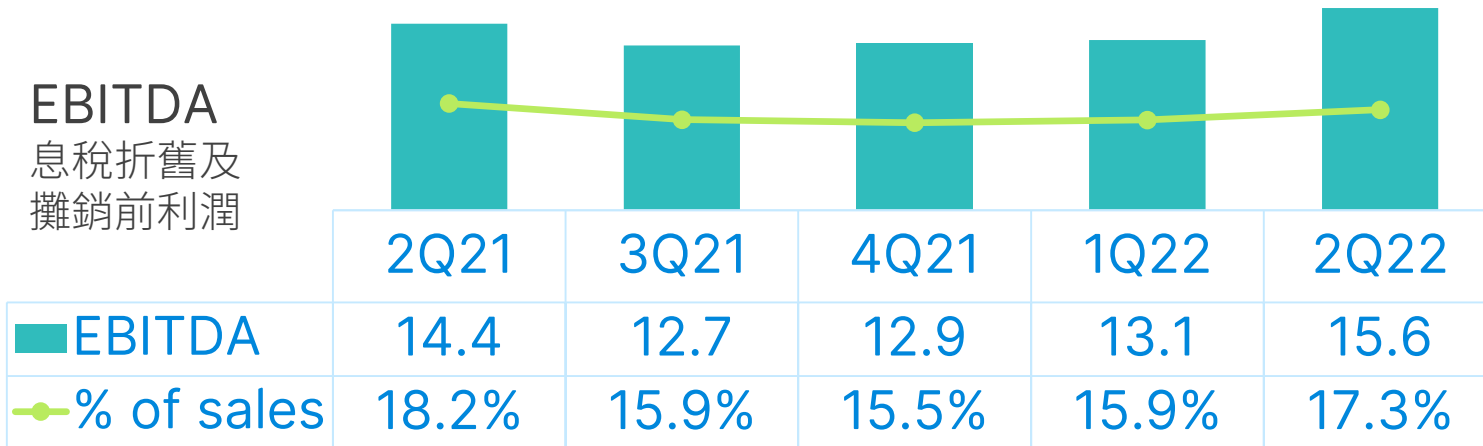
稅前淨利及息稅折舊及攤銷前利潤

NT\$ billion  
新台幣十億元

Profits  
before tax  
稅前淨利



EBITDA  
息稅折舊及  
攤銷前利潤



|                               | Y/Y<br>年對年 | Q/Q<br>季對季  |
|-------------------------------|------------|-------------|
| Profits<br>before tax<br>稅前淨利 | <b>+7%</b> | <b>+27%</b> |
| EBITDA<br>息稅折舊及<br>攤銷前利潤      | <b>+9%</b> | <b>+19%</b> |

# Net Profits after Tax

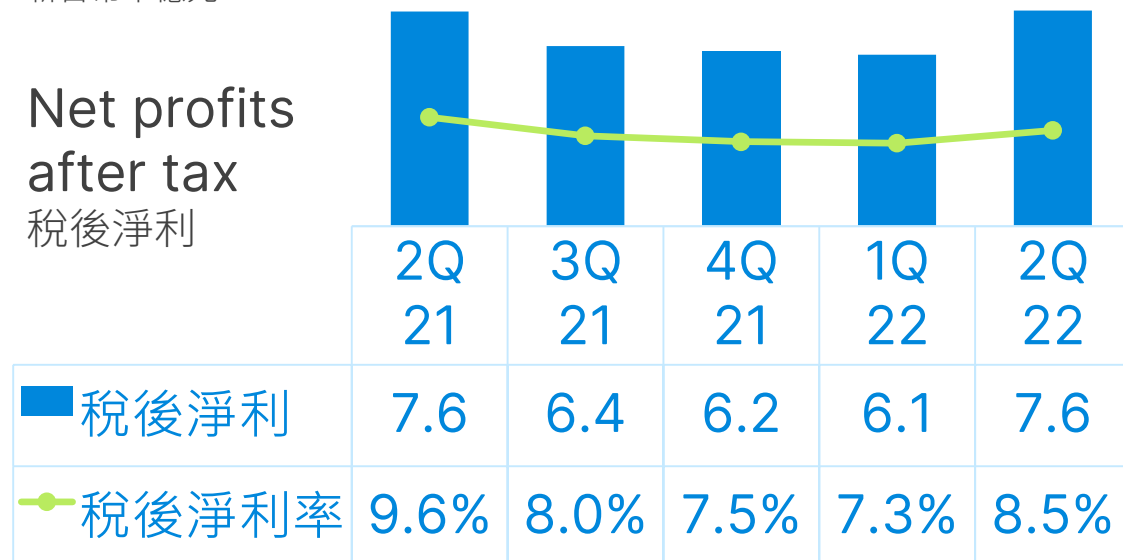
稅後淨利

NT\$ billion

新台幣十億元

Net profits after tax

稅後淨利



|                       | Y/Y<br>年對年 | Q/Q<br>季對季  |
|-----------------------|------------|-------------|
| Net profits after tax | <b>+1%</b> | <b>+26%</b> |

NT\$ million

新台幣百萬元

|                                   | 2Q21    | 1Q22    | 2Q22    |
|-----------------------------------|---------|---------|---------|
| Profit before income tax<br>稅前淨利  | 10,081  | 8,539   | 10,831  |
| Income tax<br>所得稅                 | (2,017) | (1,709) | (1,989) |
| Non-controlling interest<br>非控制權益 | (474)   | (771)   | (1,214) |
| Net profit after tax<br>稅後淨利      | 7,590   | 6,059   | 7,628   |

## EPS 每股淨利

Unit: NT\$  
新台幣元



\*EPS based on shares outstanding of 2,598 million.  
每股盈餘之設算基於在外流通股數25.98億股。

# 1H 2022 Financial Results

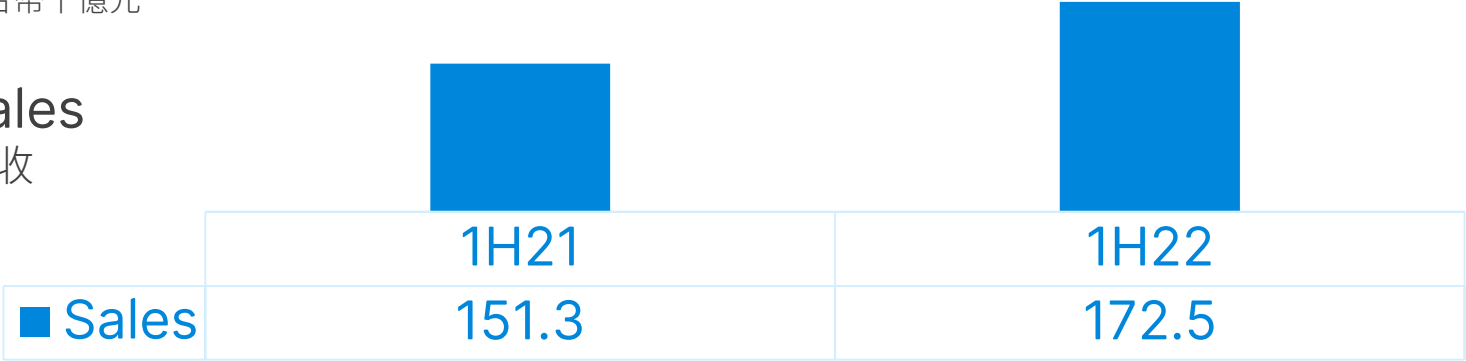
2022年上半年結算數字

# Sales Revenues & Gross Profits

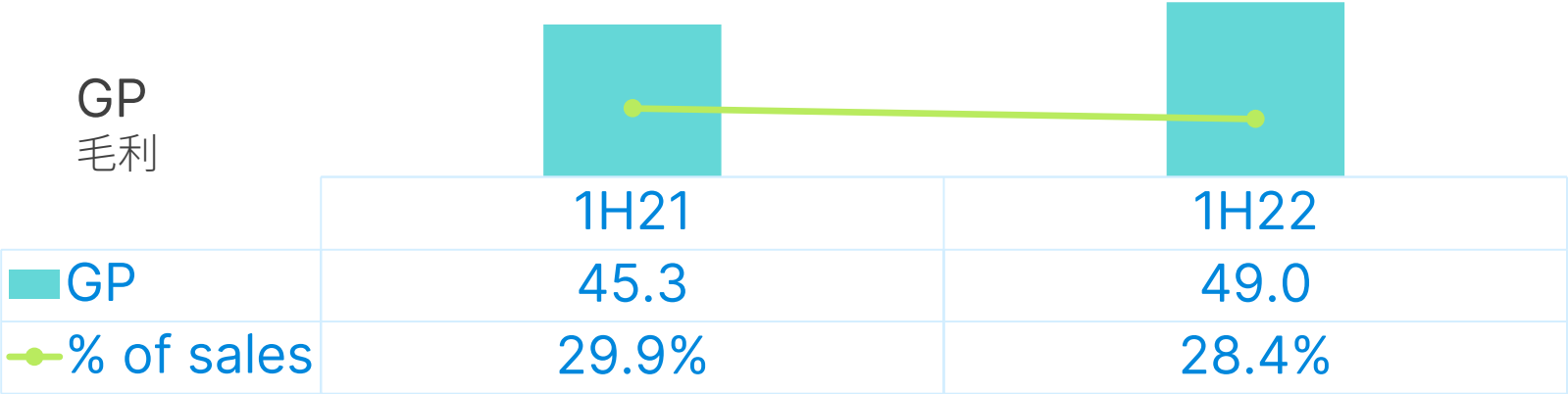
## 合併營收及毛利

NT\$ billion  
新台幣十億元

Sales  
營收



GP  
毛利



| Y/Y<br>年對年  |             |
|-------------|-------------|
| Sales<br>營收 | <b>+14%</b> |
| GP<br>毛利    | <b>+8%</b>  |



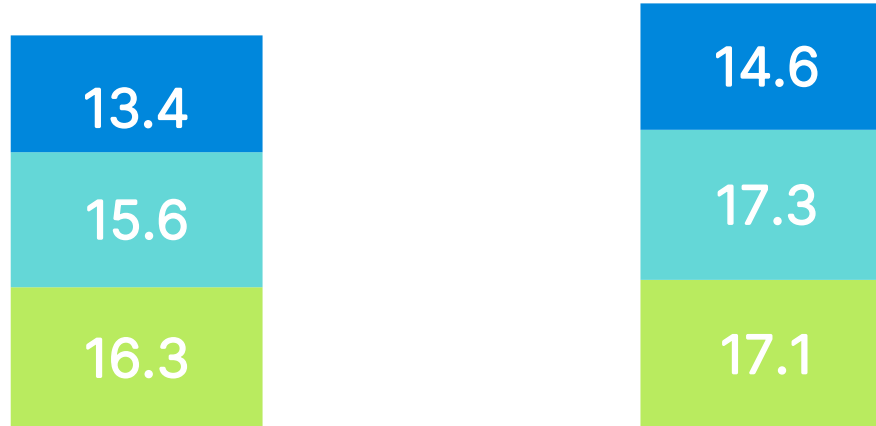


# Operating Profits & Expenses

## 營業淨利及費用

NT\$ billion  
新台幣十億元

- R&D
- SG&A
- OP



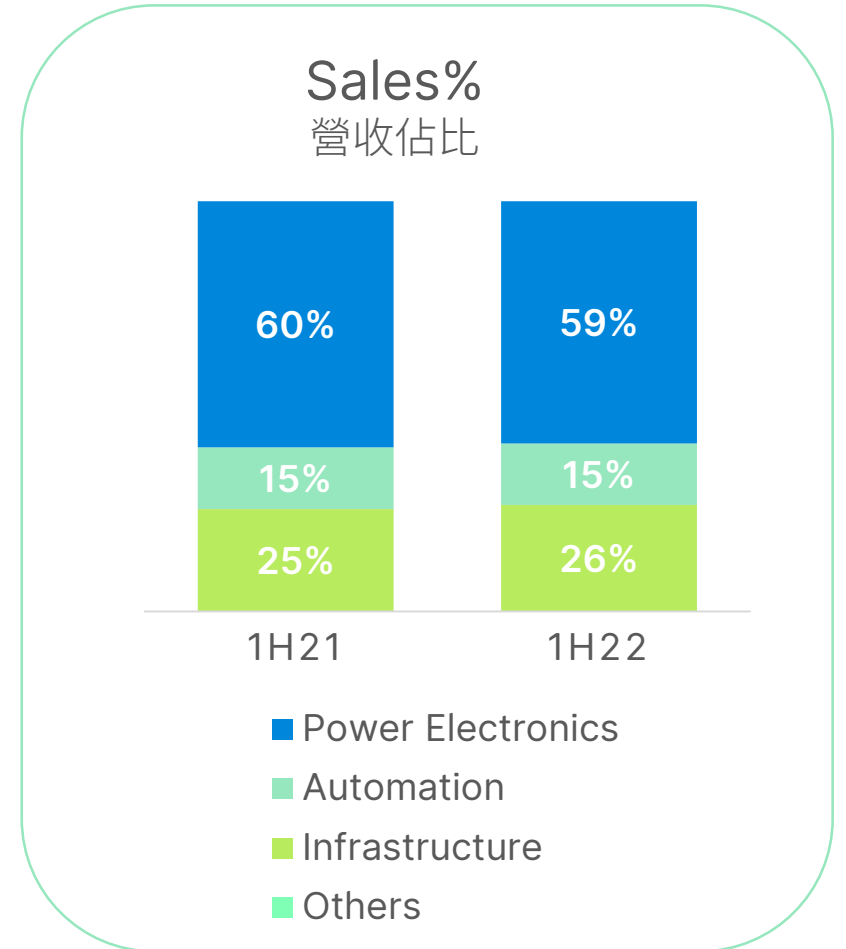
| (% of sales) | 1H21  | 1H22  |
|--------------|-------|-------|
| R&D          | 8.9%  | 8.4%  |
| SG&A         | 10.3% | 10.0% |
| OPEX         | 19.2% | 18.5% |
| OPM          | 10.8% | 9.9%  |

|               | Y/Y<br>年對年 |
|---------------|------------|
| R&D<br>研發費用   | +8%        |
| SG&A<br>銷管費用  | +11%       |
| OPEX<br>總營業費用 | +10%       |
| OP<br>營業淨利    | +5%        |

# Performance by Segment

## 主要部門表現

| NT\$ million<br>新台幣百萬元      | Sales   | Y/Y  | Profits | Y/Y  |
|-----------------------------|---------|------|---------|------|
| Power Electronics<br>電源及零組件 | 102,191 | +13% | 12,635  | +20% |
| Automation<br>自動化           | 24,913  | +9%  | 1,631   | -46% |
| Infrastructure<br>基礎設施      | 45,046  | +19% | 2,858   | +6%  |

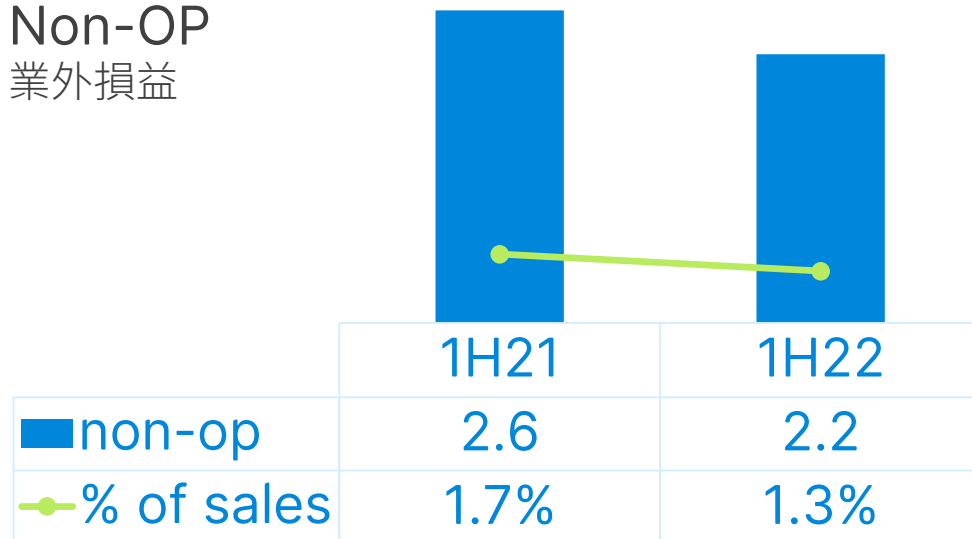


# Non-operating Profits

業外損益

NT\$ billion  
新台幣十億元

Non-OP  
業外損益



NT\$ million  
新台幣百萬元

1H21

1H22

Gain on disposal of investment  
處分投資損益

90

0

Interest income  
利息收益

89

8

FX income  
匯兌損益

623

881

Others  
其他

1,812

1,358

Total  
合計

2,614

2,247

# Profits before Tax v.s EBITDA

稅前淨利及息稅折舊及攤銷前利潤

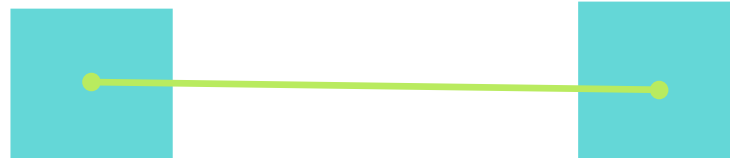
NT\$ billion  
新台幣十億元

Profits  
before tax  
稅前淨利



|               | 1H21  | 1H22  |
|---------------|-------|-------|
| ■ PBT         | 18.9  | 19.4  |
| —● % of sales | 12.5% | 11.2% |

EBITDA  
息稅折舊及  
攤銷前利潤



|               | 1H21  | 1H22  |
|---------------|-------|-------|
| ■ EBITDA      | 27.4  | 28.7  |
| —● % of sales | 18.1% | 16.6% |

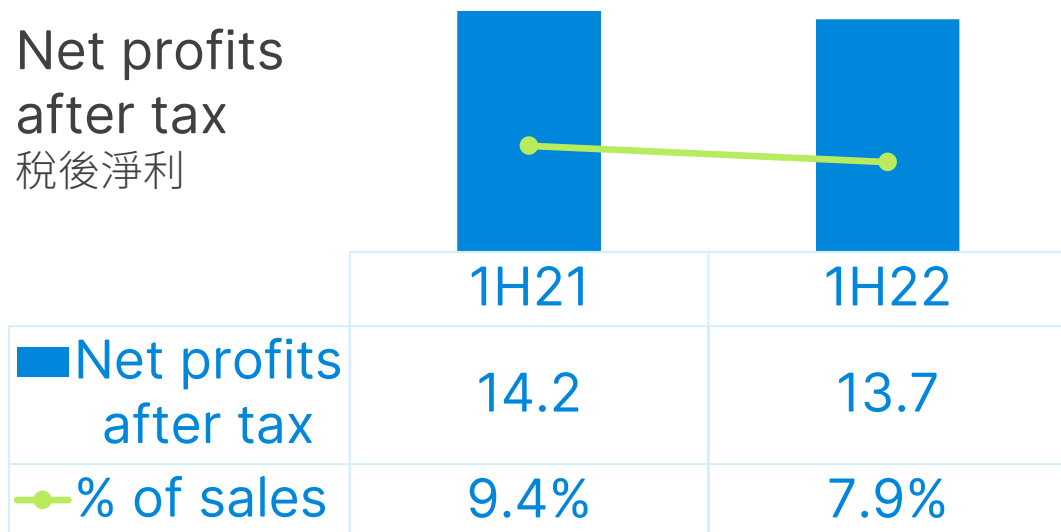
|                               | Y/Y<br>年對年 |
|-------------------------------|------------|
| Profits<br>before tax<br>稅前淨利 | <b>+3%</b> |
| EBITDA<br>息稅折舊及<br>攤銷前利潤      | <b>+5%</b> |

# Net Profits after Tax

稅後淨利

NT\$ billion  
新台幣十億元

Net profits  
after tax  
稅後淨利



Y/Y  
年對年

Net profits  
after tax

**- 3%**

NT\$ million  
新台幣百萬元

1H21

1H22

Profit before income tax  
稅前淨利

**18,895**

**19,370**

Income tax  
所得稅

**(3,788)**

**(3,698)**

Non-controlling interest  
非控制權益

**(937)**

**(1,985)**

Net profit after tax  
稅後淨利

**14,170**

**13,687**



## EPS 每股淨利

Unit: NT\$  
新台幣元



\*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。

# Business Category

## 業務分類

- Power supplies  
電源供應器
- Fans & thermal  
風扇及散熱管理
- Passive components  
被動元件
- On-board EV solutions  
汽車電子



**Power  
Electronics**

- Industrial automation  
工業自動化
- Building automation  
樓宇自動化



**Automation**

### ICT infrastructure

資通訊基礎設施

- Telecom power  
通信電源
- Datacenter solutions  
資料中心解決方案
- Networking  
網通系統



**Infrastructure**

### EIS infrastructure

能源基礎設施

- Off-board EV charger  
電動車充電設備
- Renewable energy  
& Energy Storage System  
可再生能源及儲能設備
- Display  
視訊系統

Smarter. Greener. Together.

